

Coaching for Success

Course Description: This course provides techniques for ongoing performance feedback and skills for recognizing a coaching opportunity. It will encourage participants to get involved with the performance growth of other employees to develop and enhance their skills.

Audience: Any employee responsible for coaching others with or without a reporting relationship. This could include managers, supervisors, team leads and mentors.

Objectives: At the conclusion of the program participants will be able to:

- Recognize the need to encourage others toward personal growth opportunities
- Seek out the potential of another person and support the person's need to take on additional responsibilities
- Invite others to stretch their comfort zone of skills and reach new levels of potential.

Delivery Options: This course can be delivered in the classroom and is also a [self-paced online course](#).

Note: *Coaching for Success* is printed on demand as ordered. The Participant's Handbook(s) and Trainer's Guide may not be returned to ABA.

Participant's Handbook (c) 2007

Catalog #3003780

\$57.75 List Price

\$35.75 Member Discount

Trainer's Guide

Catalog #3003806

\$135 List Price

\$95 Member Discount