SECURED LOAN DOCUMENTATION

Watch this proactive webinar and receive a thorough overview of commercial lending loan documentation with an emphasis on “secured” transactions. Basic business structure, loan structure, and loan support will be highlighted along with a review of “secured” loan documentation including promissory notes (signature requirements, authority & capacity, confession of judgment clause, jury waiver, and arbitration agreement).

This portion of the webinar will also cover business loan agreements, security agreements, UCC financing statements (Article 9), Small Business Jobs Act certificates, and other supporting documents including corporate resolutions, guarantees, and Reg B notices.

Additionally, the related concept of Commercial & Industrial (C&I) lending will be covered including documenting secured working capital lines, ABL facilities, and equipment financing (loans/leases). This section will further review the Borrowing Base Certificate (BBC) and the valuation and quality of accounts receivable, inventory and equipment.

The webinar will also analyze the use of the BSA Loan Rating Matrix, Collateral Rating Matrix, and C&I Borrower Rating Matrix. The session will be summarized through a hands-on comprehensive equipment loan documentation case study.

COURSE OBJECTIVES

1. Be introduced to secured commercial loan documentation
2. Review basic business structure, loan structure, and loan support
3. Highlight “secured” loan documentation including promissory notes, security agreements, and guarantees
4. Discuss related concept of C&I lending including “secured” working capital lines, ABL facilities, and equipment financing and also cover the BBC and inventory and equipment issues
5. Analyze the Loan, Collateral, and Borrower Matrixes
6. Explore a comprehensive equipment loan documentation case study

WHO SHOULD ATTEND

- Commercial Lenders
- Credit Analysts
- Private Bankers

LED BY

David L. Osburn, MBA, CCRA, is the founder of Osburn & Associates, LLC, a Business Training and Contract CFO Firm that provides seminars, webinars, and keynote speeches for bankers, CPAs, credit managers, attorneys, and business owners on topics such as Banking/Finance/Credit, Negotiation Skills, Marketing, and Management Issues.

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Each site license entitles you to one phone and one Internet connection at one location. An unlimited number of your employees may attend at that location. You must provide an e-mail address in order to receive webinar instructions.

CANCELLATION
Full registration fees will be refunded if a cancellation is received before September 10. No refunds will be given for cancellations made after September 10. All cancellations must be submitted in written format prior to the event.

VIRTUAL LIVE FORMAT
Attendees will need Internet access and a standard web browser to join this video and web conferencing. You will receive your log-in information and any material for the session via e-mail approximately one week prior to the event. Unlike a short lecture webinar, this webcast will be interactive between David Osburn and the entire class using the Power Point presentation as a guide. The phone lines will remain open and dialogue will be on-going throughout the session. David will begin the session at 9:00 a.m. CT, with a 30-minute lunch from Noon to 12:30 p.m. CT, and the session will conclude at 3:00 p.m. CT. There will also be short breaks throughout the event. If you need additional information, please contact the ABA Professional Development Department at (501) 376-3741.

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Note: Non-Members must pay with credit card or check prior to the event.

Email: kami.coleman@arkbankers.org
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