



FOUNDATIONS FOR COMMERCIAL LENDING

IN-PERSON EVENT

Learn the Foundations and Skills in Commercial Lending

REGISTER NOW

This event is designed to provide an overview of commercial lending through an assessment, type and structure of a commercial loan, as well as building relationships with new and existing clients. You will learn the necessary skills to analyze, and if required, approve a business loan. The program is organized by first evaluating a credit through financial analysis to assess the risk reward relationship. Following the financial assessment portion of the program, participants will dive into the elements of managing business relationships profitably and under approved risk guidelines.

Participants will have exposure to assessing loan suitability, structuring a loan and developing a sound lending understanding upon which to build comprehensive commercial and business relationships.

WHEN

July 27, 2023

9:00 a.m. - 4:00 p.m.

WHERE

Arkansas Bankers Association
1220 W. Third Street
Little Rock, AR 72201

WHO SHOULD ATTEND

- 1-5 years' experience in Commercial Lending
- Loan Officers
- Relationship Managers
- Loan Review Officer
- Credit Officers
- Credit Analysts

About the Instructor



Ron Rushing is the President of Rushing Consulting Group, LLC in Sparta, Missouri where he conducts credit training services and advises banks on credit risk management issues. He has served as a safety and soundness examiner, as a commercial loan officer for a large commercial bank, and as Chief Credit Officer for a regional bank in southwest Missouri. He is a frequent speaker for state banking associations, including Arkansas, on topics including credit risk management, cash flow/financial statement analysis and loan documentation.



Arkansas Bankers Association | Professional Development Department

1220 West Third Street | Little Rock, Arkansas 72201 | (501) 376-3741 | www.arkbankers.org

REGISTRATION FEES

ABA Members:

Early Registration Price: \$340; After June 29: \$390

Non-Members:

Early Registration Price: \$680; After June 29: \$780

HOTEL INFORMATION

This event will be held at the Arkansas Bankers Association. Should you need a hotel room reservation, a Local Negotiated Rate (LNR) has been reserved for your convenience at the following hotels. The LNR is based on hotel availability, and you are responsible for all hotel room charges.

Hilton Garden Inn Downtown | (501) 244-0044
Group Rate: \$139 | Corporate Account Code: 3197385

Downtown Marriott Little Rock | (501) 906-4000
Corporate Rate: \$159 | Group Code: A5698

MORE INFORMATION

- Registration will begin at 9:00 a.m. on July 27.
- Dress for the seminar is business casual. To ensure your comfort, please bring a jacket or sweater.
- If you have any special dietary requests, please contact the ABA Professional Development Department at (501) 376-3741.
- By attending an ABA event, you are consenting to the ABA taking and using your photograph and name for use in its marketing or promotional materials, news publications or website.

CANCELLATION

Full registration fees will be refunded if a cancellation is received before July 13. No refunds will be given for cancellations made after July 13. All cancellations must be submitted in written format prior to the event.

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JULY 27, 2023

Bank/Company Name _____ Phone _____

Registrant Name _____ Title _____ E-mail _____

Registrant Name _____ Title _____ E-mail _____

Address _____ City _____ State _____ Zip _____

Registration Contact _____ Phone _____ E-mail _____

PAYMENT INFORMATION

Charge my: Mastercard  Visa  American Express  Discover 

Account Number _____

Name on Card _____

Expiration Date _____ CSC Number _____
(3-digit security code on back of your card)

Billing Zip Code _____

Email: kami.coleman@arkbankers.org
Fax: (501) 376-9243
Mail: **Check Payable to:**
 Arkansas Bankers Association
 Professional Development Department
 1220 West Third Street
 Little Rock, AR 72201

ABA USE ONLY:
Registered: _____
Amount: _____
Received: _____

If you would prefer to give us your credit card information over the phone, please call the ABA Professional Development Department at (501) 376-3741. Please do not email credit card information.

Note: Non-Members must pay with credit card or check prior to the event.